UNITED STATES DEPARTMENT OF JUSTICE

WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as Amended JAN 27 11 35 AM '81
RECISTRATION UNIT
CRIMINAL DIVISION

Date Connection

Ended

For Six Month Period Ending 0 5 JAN 1981 (Insert date)

Name of Registrant	Registration No. 810				
Charles von Loewenfeldt, Inc.					
Business Address of Registrant					
1333 Gough Street, Suite 6F					
San Francisco, CA 94109					
	- REGISTRAN	T			
1. Has there been a change in the information	previously furn	ished in connection wit	h the following:		
(a) If an individual:					
(1) Residence address	Yes 🗍	No 🦳			
(2) Citizenship	Yes 🗍	No 🗍			
(3) Occupation	Yes 🗌	No 🗌			
(b) If an organization:					
(1) Name	Yes 🗍	No 🔀			
(2) Ownership or control	Yes 🗍	No ⊠			
(3) Branch offices	Yes 🔲	No 🔯			
2. Explain fully all changes, if any, indicated	in Item 1.				
•					
N.A.					
IF THE REGISTRANT IS AN INDI	VIDUAL, OMIT	RESPONSE TO ITEMS	S 3, 4, and 5.		
2. 11	(C) 1'				
3. Have any persons ceased acting as partners this 6 month reporting period? Yes	s, officers, dire		s of the registrant during		
If yes, furnish the following information:					

Position

Name

			-2-		
4. _E		ns become partners, officers, o Yes No 🔀	directors or similar officials	during this 6 mon	th reporting
ı	If yes, furnish t	he following information:			
1	Name	Residence Address	Citizensbip	Position	Date Assumed
					· · · · · · · · · · · · · · · · · · ·
5. I	Has any person principal?	named in Item 4 rendered servi Yes \(\sum \) No \(\sum \)	ces directly in furtherance of	f the interests of	any foreign
1	If yes, identify	each such person and describe	his services.		
ŧ	erminated their	yees or individuals other than of employment or connection with	officials, who have filed a sho the registrant during this 6 m	ort form registration	on statement,
1	f yes, furnish t	he following information:			
٨	Name	Position of	connection	Dat	e terminated
					-
				•	
tl P Y	he registrant whorincipal in othe	onth reporting period, have any properties to the region than a clerical or secretarial, to	strant directly in furtherance	of the interests of	capacity by any foreign
1:	r yes, rumish u	ne following information: Residence	Position or	D - 4 -	
N	lame	Address	connection		connection began
			·		•

II - FOREIGN PRINCIPAL

Yes No No							
If yes, furnish the following information:							
Name of foreign principal	Date of Termination						
Japan External Trade Organization (JETRO) at San Francisco	Sept. 30, 1980						
9. Have you acquired any new foreign principal during this 6 month reporting period? If yes, furnish following information:	Yes 🔀 No 🗍						
Name and address of foreign principal Commercial Counselor of Spain 870 Market Street, Suite 850 San Francisco, CA 94102	Date acquired Aug. 1, 1980						
10. In addition to those named in Items 8 and 9, if any, list the foreign principals we represent during the 6 month reporting period. Japan Air Lines Co., Ltd. Government of Japan, through 1) Consulate General at San Fra 2) Embassy of Japan, Washingtor 3) U.SJapan Trade Council, Wa Japan Institute for Social and Economic Affairs, Tokyo, Japan	ancisco a, D.C.						
III - ACTIVITIES							
11. During this 6 month reporting period, have you engaged in any activities for or rend any foreign principal named in Items 8, 9, and 10 of this statement? Yes	dered any services to						
If yes, identify each such foreign principal and describe in full detail your activities							
For activities, see attached sheets.							

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole 100(a)(9)).

A resistant who recessions and the foreign political party, foreign organization or foreign individual. (See Rule

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity as defined below?				
	Yes 🔀 No				
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means en ployed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter				
	Government of Japan.				
	The answer to Item 11 lists <u>all</u> activities of the registrant during this period. Some, but not all, of these activities constitute "political propaganda" within the meaning of the Act.				
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?				
	Yes No 🔀				
	If yes, describe fully.				
	·				

The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14.	(a)	RECEIPTS -	MONIES

14.

	During this 6 month reporting period, have you received from any foreign principal named in Items 8, and 10 of this statement, or from any other source, for or in the interests of any such foreign principal any contributions, income or money either as compensation or otherwise? Yes No No							
	If yes, set fo such monies.	orth below in the re-	quired detail and	separately for each fore	gn principal an account o			
	Date	From Who	m	Purpose	Amount			
		See att	cached sheets	ŝ.				
					\$117,597			
					Total			
(Ь)	During this 6 n foreign princip interests of an	THINGS OF VALUE month reporting period in Items for such foreign prin No No	- iod, have you rec 3, 9 and 10 of thi	eived any thing of value ⁴ o	other than money from any other source, for or in the			
	If yes, furnish	the following infor	mation:					
	Name of foreign principa	al	Date received	Description of thing of value	Purpose			

A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

4 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

			-0-			
15. (a) <u>Disburse</u>	MENTS - MONIES			•	
	(1) disburs	6 month reporting period, have yed or expended monies in connects 8, 9 and 10 of this statement?	you ction with a Yes 🔀	ctivity on be		principal named
	(2) transmi	tted monies to any such foreign	principal?	Yes 🔲	No 🔀	
	If yes, set monies, inc	forth below in the required detail	l and separ y, to each i	ately for each foreign princi	foreign principal s pal.	nn account of such
	Date	To Whom	Pu	irpose		Amount
		See attached sheets.				

\$60,082

Total

15. (Ы)	DISBURSEMEN	TS - THINGS OF VALUE	F					
During this 6 month reporting period, have you disposed of anything of value ⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?								
	Yes [No 🔀			•			
	If yes, furnish	the following information	n;					
	Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose			
(c)	DISBURSEMEN	TS - POLITICAL CONT	RIBUTIONS					
During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value ⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes \(\sumsymbol{\text{NO}}\) No \(\sumsymbol{\text{X}}\)								
	If yes, furnish	the following information	ı:					
Date Amount or thing Name of Name of political candidate								
								
		V - POLIT	ICAL PROPAGA	NDA				
(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)								
16. Dui ica	ing this 6 month I propaganda as	reporting period, did you defined above? Yes	u prepare, dissem	inate or cause to be d	lisseminated any polit-			
IF '	YES, RESPOND	TO THE REMAINING IT	rems in this se	CTION V.				
17. Ide	ntify each such	foreign principal,						

Government of Japan through the Embassy at Washington, D.C.

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No							
	If yes, identify each such foreign principal, specify amount, 1) Government of Japan through Embassy at Wa: 2) \$4,715 to publish and distribute in 19: teachers, "Planning a Teacher's Worksho	shington, D 80-81 schoo).C. ol vear a quide for					
19	During this 6 most		·					
•/•	During this 6 month reporting period, did your activities in prination of political propaganda include the use of any of the Radio or TV broadcasts Magazine or newspaper Acticles	following						
	Advertising campaigns Press releases	Pamphlets or of publications	ther Lectures or speeches					
	Other (specify)							
20.	During this 6 month reporting period, did you disseminate or ganda among any of the following groups:	cause to be d	isseminated political propa-					
	Public Officials Newspapers		Libraries					
	Legislators Editors		Educational institutions					
	Government agencies Civic groups or associate		Nationality groups					
	Other (Specify)	·						
21.	What language was used in this political propaganda:							
_	M English ☐ Other (specify)							
	Did you file with the Registration Section, Department of Just aganda material disseminated or caused to be disseminated du	ice, two copies	s of each item of political prop- nth reporting period?					
	Yes No		<u> </u>					
	Did you label each item of such political propaganda material the Act? Yes No -	•						
	Did you file with the Registration Section, Department of Just such political propaganda material as required by Rule 401 und	ice, a Dissemi der the Act?	nation Report for each item of					
	Yes 🔀 No 🗌							
	VI - EXHIBITS AND ATTACH	MENTS						
25.	EXHIBITS A AND B							
((a) Have you filed for each of the newly acquired foreign princ	ipals in Item 9	the following:					
	Exhibit A ⁶ Yes No 🔀	•						
	Exhibit B ⁷ Yes No 🔀							
	If no, please attach the required exhibit.							
(a) Have there been any changes in the Exhibits A and B previ	iously filed for	any foreign principal whom					
	Yes 🗌 No 🔀							
	If yes, have you filed an amendment to these exhibits?	Yes 🗌	No [
	If no, please attach the required amendment,							
6	The Exhibit A which is filed on Form ORD (7/P							

⁶ The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

7 The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C	
If you have previously filed an Exhibit C ⁸ , state whether 6 month reporting period. Yes No No	r any changes therein have occurred during this
If yes, have you filed an amendment to the Exhibit C?	Yes No No N.A.
If no, please attach the required amendment. N.A.	
27. SHORT FORM REGISTRATION STATEMENT	
Have short form registration statements, been filed by all supplemental statement? Yes No N.A.	l of the persons named in Items 5 and 7 of the
If no, list names of persons who have not filed the require	ed statement.
istration statement and the attached exhibits and that he is (to that such contents are in their entirety true and accurate to the cept that the undersigned make(s) no representation as to the in attached Short Form Registration Statement, if any, insofar his (their) personal knowledge. (Both copies of this statement shall be signed and sworm to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)	truth or accuracy of the information contained
Subscribed and sworn to before me at San Franc	isco
OFFICIAL SEAL ALLEN M. OKAMOTO NOTARY PUBLIC-CALIFORNIA City and County of SAN FRANCISCO	_, 19 81 WA Oleanot
My Commission Expires Aug. 11, 1982 22 PEACE PLAZA #235, SAN FRANCISCO, CA 94115	(Signature of notary or other officer)

8 The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D. C. 20530

NOT	ICE
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			1					
she	Please ans et in tripli	wer the follow cate with your	wing que c supple	stions and mental sta	returnatement:	n th:	is	
1.	Is your ar ganda - ment):	swer to Item : page 7 of Form	16 of Se m OBD-64	ction V (I - Suppler	Politica mental S	al Pi State	ropa- e-	
	Yes		or No	XXXX	·			
(If 2	your answer of this for	to question I	l is "ye	s" do not	answer	ques	stion	
2.	Do you dis registra	seminate any n tion:	material	in connec	ction wi	ith y	our	
	Yes <u>XXXX</u>		or No					
f:	ir review co ilm catalogs	to question 2 pies of all su , posters, bro e disseminated	ch mate chures.	rial inclu press rel	ding: eases.	film	ns,	
<u> L</u>	Indu Cosia Signature	1		Jan. 13, 19				
	Susan Crosier			2400	•	O 20	Ş ;	7.1 771
Plea si	se type or gnatory on	print name of the line above	:		·	RIMINAL	H 27	対策の対象の対
	;					TION NOT	Light S	
Exec	utive Vice Pre Title	sident	-			NOIS	TIST.	i i
						•		

. III. Activities and services rendered to foreign principals.

For the Japanese Government, through the United States-Japan Trade Council, Washington, D.C.

Registrant attended meetings in Washington with officials of the Council to discuss projects aimed at minimizing misunderstandings between Americans and Japanese business people and to improve the climate for the bilateral relationship.

For the Japanese Government, through the Embassy of Japan at Washington, D.C.

1. Hospitality suite

In November, Registrant organized and staffed a hospitality suite at the New Orleans annual convention of the National Council for the Social Studies.

2. Preparation of Japanese literature digest

Registrant compiled a short anthology of Japanese literature and thought for the editor of the magazine <u>Social Education</u>.

3. Advice to the Japanese Government

Meetings were held in Washington, D.C. by Registrant and various officials of the Embassy on a periodic basis to discuss projects for on-going and future public relations activities.

4. <u>Distribution of printed materials</u>

Registrant assisted the Embassy in gathering names of interested social studies teachers, supervisors and consultants to whom a number of publications, published by the Foreign Ministry of Japan and the Office of the Prime Minister of Japan, were distributed free of charge.

5. Tour of Japan for U.S. educators

In cooperation with officials of the NCSS, Registrant selected a group of seven U.S. educators and organized for them a 16-day familiarization/study tour of Japan in July.

6. Assistance to educators staging workshops

Registrant provided advice and resource materials to educators in various parts of the U.S. who were staging teacher workshops involving teaching about Japan and global perspectives.

For the Japan Trade Center (JETRO) at San Francisco

Registrant gathered and supplied to this client information pertinent to the U.S.-Japan trade and West Coast-Japan trade, in particular, through Sept. 30, 1980, at which point the contract ended.

For Japan Air Lines Co., Ltd.

Registrant advises officials of JAL on promotional and publicity programs and periodically meets with executives of the company in their New York headquarters and with the regional staff in San Francisco. In connection with the NCSS Annual Meeting in New Orleans, Registrant arranged participation of JAL.

For the Japanese Government, through the Consulate General of Japan at San Francisco

- 1. Research (conducted at the request of the Consulate General staff)
 - a. Update on status of AB 525, AB 2458 and ACA 20
 - b. Analysis of opinions expressed by Gov. Brown on trade
 - c. Text of 1980 Economic Report of the Gov. of California
 - d. Addendum to report on Midland-Crocker merger
 - e. Text of FTC report on import restriction
 - f. Greenpeace environmental organization
 - g. Candidate Reagan's Business Advisory Panel
 - h. Candidate Reagan's Task Force on Innovation and Entrepreneurship
 - i. Analysis of hearings on California's unitary tax
 - j. Text of California's Unitary Method of Apportionment: A 2nd Lo
 - k. "Questionnaire for Californians" given after election
 - 1. Text of San Francisco 1981 budget summary
 - m. Text of SB 940

2. Assistance in preparing speeches in English

Registrant assists in drafting major speeches made by the Consul General and his staff on various aspects of the U.S.-Japan relationship.

3. Advice, counsel and general assistance

Periodic meetings with officials of the Consulate General of Japan are held to give advice and counsel on various projects and activities undertaken by the Consulate General.

For the Japan Institute for Social and Economic Affairs of Tokyo, Japan

1. Advice and counsel

Registrant held planning meetings in New Orleans and in San Francisco with principals of the Institute to work out details of the 1981 JISEA Fellowship Program of all-expense-paid travel study trips to Japan to be offered to social studies educators of the U.S.

2. Preparation and distribution of announcements

A brochure announcing the 1981 JISEA Fellowships was prepared by the Registrant and distributed to social studies educators by the National Council for the Social Studies in Washington, D.C. which is co-sponsoring the program.

3. Formulation of Selection Committee

Three leading social studies educators were invited to serve on the committee to select the 20 1981 JISEA Fellows. Preliminary discussions were held by this group, and their final meeting to select the fellows will be held in March of this year.

4. U.S. journalists' visit to Japan

Registrant arranged all details of travel for four U.S. journalists invited to visit Japan as guests of JISEA in September.

For the Commercial Counselor of Spain

Registrant assisted in preparing invitations and lists of invitees for three seminars on the subject of investing in Spain held in Seattle, San Francisco and Los Angeles in the month of November. Registrant also handled logistics for the visiting officials from Spain's Ministry of Commerce, such as hotel accommodations, local transportation services, and receptions.

CATHEDRAL HILL WEST . 1333 GOUGH STREET SAN FRANCISCO, CALIFORNIA 94109 • (415) 922-5600



January 6, 1981

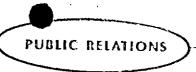
14 (a) Receipts - Monies

DATE		FR	OM W	HOM	PURPOSE &	TOTAL	
			Production	Fees			
9/8/80 Governmer through to f Japan D.C.			he E		\$ 4,715.		\$ 4,715.
н п п	n	Ħ	11	11	14,390.		14,390.
11/20/80	П	u	11	ti .	8,000.		8,000.
					\$27,105.		\$27,105.

15 (a) Disbursements - Monies

Printing and distribution of kits for school teachers on "Planning a Teachers' Workshop on Japan"	\$ 4,715.
Travel and arrangements connected with participation in meetings of the National Council for the Social Studies	14,390.
Editing and production costs connected with a special section on "Contemporary Japan through Literature and Art" prepared for the monthly journal, Social Education, of the Nat'l Council for the Social Studies	8,000.
	\$27,105.

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January 6, 1981

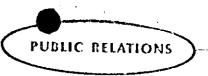
14 (a) Receipts - Monies

DATE		FRO	M MHC	M	PURPOSE	TOTAL	
					Production	Fees	
8/13/80		Inst I and rs			\$ 8,635.	\$ 864.	\$ 9,499.
10/30/80	11	n	н	н	5,675.		5,675.
12/26/80	ti		H	tı	1,667.	8,333.	10,000.
					\$15,977.	\$ 9,197.	\$25,174.

15 (a) Disbursements - Monies

Travel expenses and arrangements for four (4) journalists to visit Japan	\$	8,635.
Printing and distribution of 10,000 announcements of the 1981 JISEA Fellow-ship Program for Social Studies Educators		5,675.
Communications with applicants for the JISEA Fellowships for social studies		
educators		1,667.
, · ·	\$:	15,977.

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January 6, 1981

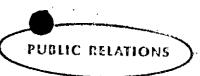
14 (a) Receipts - Monies

DATE	DATE FROM WHOM				PURPOSE & AMOUNT			TOTAL	
					Production	Fees	·		
7/31/80	Japan	Air	LInes	s Co.	\$	750.	\$	750.	
8/31/80	tt.		D	n		750.		750.	
9/30/80	11	Ħ	U	H		750.		750.	
10/31/80	11	u	0	11		750.		750.	
11/30/80	u	"	11	11		750.		7 50.	
12/31/80	***	11	••• ·	11		750.		750.	
					\$4	,500.	\$4	,500.	

15 (a) Disbursements - Monies

NO monies were expended in connection with activity on behalf of Japan Air Lines Co. during this period.

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January 6, 1981

14 (a) Receipts - Monies

DATE	FROM WHOM	PURPOSE	TOTAL	
		Production	Fees	
9/30/80	Japan Trade Center (JFTRO) at San Francisco		\$ 3,000.	\$ 3,000.

15 (a) Disbursements - Monies

 ${\tt NO}$ monies expended for activity on behalf of the Japan Trade Center (JETRO) at San Francisco.

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January 6, 1981

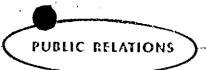
14 (a) Receipts - Monies

DATE		FROM	WHOM	PURPOSE & AMOUNT			TOTAL	
				Production		Fees		
8/1/80	Governm through Trade C Washing	the ounci	of Japan, U.SJapan il, D.C.		\$	3,000.	\$ 3,000.	
9/1/80	11	н	П			3,000.	3,000.	
10/1/80	п	n	н			3,000.	3,000.	
11/1/80	n		tt.			3,000.	3,000.	
12/1/80	П	n	H			3,000.	3,000.	
1/1/81		11	n .			3,000.	3,000.	
					\$1	8,000.	\$ 18,000.	

15 (a) Disbursements - Monies

NO monies expended in connection with activity on behalf of the Government of Japan through the United States-Japan Trade Council, Washington, D.C. during this reporting period.

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January 6, 1981

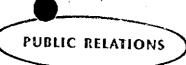
14 (a) Receipts - Monies

DA	ATE FROM WHOM				PURPOSE & AMOUNT			TOTAL	
	•				<u>Production</u>		Fees	•	
7/31				eral of Francisco		\$	800.00	\$	800.00
8/31	H .	n	П	11			800.00		800.00
9/30	н	11	П	11			800.00		800.00
10/31	11		n	u .			800.00		800.00
11/30	Ħ	И	U	11			800.00		800.00
12/31	н	μ	*1	н			800.00		800.00
						\$4	,800.00	\$4	,800.00

15 (a) Disbursements - Monies

NO monies expended in connection with activity on behalf of the Consulate General of Japan at San Francisco.

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January 6, 1981

14 (a) Receipts - Monies

DATE		FRO	M WHO	M.	PURPOSE	PURPOSE & AMOUNT		
					Production	Fees	TOTAL	
9/17/80	Comme of th of Sp Franc	ne Go Dain	vernr at Sa	ment	\$1,000.	\$	\$ 1,000.	
10/16/80	11	11	IF	n	5,000.	5,000.	10,000.	
11/12/80	П	11	. 11	11 .	5,000.	4,000.	9,000.	
11/21/80	11	H	п	н	6,000.		6,000.	
12/2/80	И	11	H	11		9,000.	9,000.	
					\$17,000.	\$18,000.	\$35,000.	

15 (a) Disbursements - Monies

For printing of invitations, mailing costs, postage, telephone, hotel accommodations, banquet charges, etc. in connection with staging seminars on "Tomorrow's Opportunities Unfolding in Today's Spain" in Seattle, Los Angeles and San Francisco \$17,000.



870 MARKET ST.
FLOOD BUILDING
TELEFONO
397-1853
397-1397
TELEX: 340-419
OFCOMES

Ref. No. 509 LG/dm

August 1st, 1980

Charles Von Loewenfeldt, Inc. Cathedral Hill West 1333 Gough Street San Francisco, Ca. 94109

Dear Mr. Von Loewenfeldt:

This is a letter of intention, to confirm you that our Government has retained the services of your Company to organize and take care of all the details concerning the celebration, this coming November, of two (2) Seminars, in San Francisco and Los Angeles, to promote investments from the U.S.A. in Spain and one (1) Business Luncheon, in Seattle, for the same purpose.

Your fee for said project shall be \$18,000.- (eighteen thousand dollars).

Based on this letter, you should start your work on this

project.

Luis Guerra

Commercial Counselor